Annual Report
2013 – 14
Our Mission
We Grant The Wishes of Children With Life Threatening Medical Conditions To Enrich The Human Experience With Hope Strength and Joy

Our Vision
We Are Dedicated To Making Every Eligible Child's Wish Come True.
CONTENT

About Make-A-Wish Foundation® of India 2
From the Managing Trustee’s Desk 4
From the CEO’s Desk 4
Overview & Operations 5
  * Ahmedabad, Gujarat
  * Bengaluru, Karnataka
  * Chennai, Tamil Nadu
  * Coimbatore, Tamil Nadu
  * Delhi
  * Goa
  * Hyderabad, Andhra Pradesh
  * Jaipur, Rajasthan
  * Kolkatta, West Bengal
  * Mumbai, Maharashtra
  * Pune, Maharashtra
Governance 11
Corporate Events and Support 12
Auditors Report 14
Way Forward 19
ABOUT MAKE-A-WISH FOUNDATION® OF INDIA

Make-A-Wish Foundation® of India is a nonprofit organization affiliated to Make A Wish Foundation® International, a prestigious foundation which has 37 other affiliates worldwide serving about 49 countries. The Foundation is dedicated to granting the most cherished wish of children between the ages of 3 and 18 years, living with life-threatening illnesses, irrespective of their socio economic status, caste, race or religion. It is a Registered Trust under Bombay Public Trust Act 1950. Each affiliate works within the framework of stringent international policies and guidelines.

Make-A-Wish is the most preferred and highly rated charity with FOUR STAR rating by International Charity Navigator for 9 years in a row and thus we are a global brand and a pioneer in this effort. The Indian affiliate was established in 1996 and since then we have fulfilled over 28,000 wishes across 11 divisions in India. There are 11 divisions of the organization functioning in the country viz. Ahmedabad, Bengaluru, Coimbatore, Chennai, Delhi, Goa, Hyderabad, Jaipur, Kolkata, Mumbai and Pune. It’s head office is based in Mumbai, Maharashtra. On an average, we fulfill around 3,000 wishes per annum.

**Power of a Wish:** For children battling life-threatening illnesses, the joys of childhood are replaced with a daily battle for survival, painful treatment, medication and endless rounds of hospitals.

The fulfillment of the most cherished wish of a child, who has very little hope of enjoying a normal, healthy life not only gives happiness and joy to him/her but also has a therapeutic effect on the child. Doctors have often reported an improvement in the child’s physical condition, after the fulfillment of his / her dearest wish. A wish fulfillment makes a sick child believe that anything is possible – even the future.

**Typically children’s wishes fall into four categories:**

- Wish to go... e.g. to a theme park, a sporting event, the beach, travel within India
- Wish to be... e.g. a policeman, a firefighter, a chef
- Wish to meet... e.g. a favorite Bollywood celebrity, TV artist, sports person or athlete
- Wish to have... e.g. cricket kit, remote control car, kitchen doll set, computer, mobile phone

**Volunteers:**

Each year, volunteers generously give their time, talent and energy to fulfill our mission in India. The need to reach out and identify the wish of every eligible child is far more and thus leads to our constant need for more volunteers.

Visit [www.makeawishindia.org](http://www.makeawishindia.org) to learn how you can share the power of a wish.
ORGANIZATION STRUCTURE OF MAKE A WISH FOUNDATION OF INDIA

Board of Trustees

Chief Executive Officer

Head of Finance

Communication Manager

Head of Volunteer Division

11 Divisions

(His model is replicated across 11 divisions in India)

Hon. Project Director

Program Coordinator

Assistant Program Coordinator

Administrative Assistant

Organization Details

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<th>Registered as a Trust under Bombay Public Trusts Act, 1950</th>
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<td>DIT (E)/TR 31149 Dated - 06.04.1995</td>
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<td>FCRA Registration No</td>
<td>083780861 Dated -28.06.2002</td>
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<td>Permanent Account No</td>
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<td>Registered Office</td>
<td>B-2/12, Samruddhi Society, Dr.B.Paralekar Marg, Dadar, Mumbai-400 028</td>
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<tr>
<td>Office Address</td>
<td>Room No-1, 1st Floor, 7/10, Botawala Building, Horniman Circle, Mumbai-400 023</td>
</tr>
<tr>
<td>Statutory Auditor</td>
<td>Khire Khandekar &amp; Kirloskar, Chartered Accountants, A 3, Lara Residency, Mayur Colony, Kothrude, Pune 411029</td>
</tr>
<tr>
<td>Bankers</td>
<td>HDFC Bank Ltd., Sandoz House, Dr A.B Road, Worli, Mumbai -400 018 Standard Chartered Bank, Raheja Towers, Bandra Kurla Complex, Bandra (E), Mumbai-400 018</td>
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From the Desk of the Managing Trustee

Dear Stakeholders,

It gives me great pleasure to share with you this Annual Report for the period April 2013 to March 2014.

As we continued to grow from one milestone to another, it had become very important for us to have a professional approach to this Cause that is so very dear to me. We took the following two steps in this direction.

The first step was to have a strong Board of Trustees. I take this opportunity to thank the eminent members of the society who very graciously agreed to come on our Board of Trustees. These eminent members include: Mrs. Sangita Jindal, Mrs. Neerja Birla, Mrs. Ritu Chhabria and Mr. Maneck Davar.

The second step was to get a dynamic CEO to lead the cause. I thank Make-A-Wish International for their faith and continuous support to Make-A-Wish India as an affiliate. With their guidance and support, we were able to choose Mr. Deepak S Bhatia as the CEO. We thank HDFC Ltd. for their support to make this possible.

Please read the enclosed Annual Report, which will convince you that the above two steps have helped Make-A-Wish India experience upward mobility.

Yours truly,
Uday Joshi
Founder & Managing Trustee

From the Desk of the CEO

Dear Well-wishers,

Thank you for your overwhelming support to the cause of Make-A-Wish India which is to “Share the Power of a Wish”.

“Growth” is the key word by which I would like to highlight our performance this year. Growth in terms of number of divisions at Make-A-Wish India, number of hospitals that referred children to our program number of corporates that extended support to us, number of wishes granted, amount of revenue raised, approvals from credibility rating organizations and amount we were able to use back for granting wishes.

More details about these growth numbers are shared in this annual report. Apart from growth, across the 11 divisions we strengthened our teams with staff and volunteers that helped us accomplish the above.

Going forward, we cannot rest on our laurels. We have already started planning our growth strategies for a higher and stronger visibility for Make-A-Wish Foundation of India.

With over 100,000 children getting diagnosed every year with life-threatening medical conditions, the challenge for our teams at Make-A-Wish India is to grant the wish of every eligible child and work towards ensuring that we build our capacities and grow from 28,000 wishes already granted to reach the goal of granting 40,000th wish on the eve of our 20th Anniversary Celebration in September 2016. We hope that with support from like-minded corporates through their CSR programs and the 2% mandate from Ministry of Corporate Affairs, we would be able to generate revenue to achieve the above objective.

We thank all the celebrities and well wishers for their support and we look forward to hearing from you on how you would like to Adopt a wish or join us as a Volunteer.

Yours Truly,
Deepak S Bhatia
CEO
OVERVIEW

<table>
<thead>
<tr>
<th>WISHES FULFILLED DATA</th>
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<tbody>
<tr>
<td>Divisions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ahmedabad</td>
<td>356</td>
<td></td>
</tr>
<tr>
<td>Bengaluru</td>
<td>377</td>
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<tr>
<td>Chennai</td>
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<tr>
<td>Coimbatore</td>
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<tr>
<td>Delhi</td>
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<tr>
<td>Hyderabad</td>
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<tr>
<td>Jaipur</td>
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<td>Kolkata</td>
<td>339</td>
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<tr>
<td>Mumbai</td>
<td>1467</td>
<td></td>
</tr>
<tr>
<td>Pune</td>
<td>153</td>
<td></td>
</tr>
<tr>
<td>Goa</td>
<td>4</td>
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<tr>
<td>Total</td>
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Total Wishes: 3512

Serving 8 states with 11 offices

In order to achieve our vision of granting the wish of every eligible child, we continue to strengthen our operations and expand our reach by opening new offices where the need is great.

<table>
<thead>
<tr>
<th>OPERATIONAL BASE</th>
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<td>No of Paid Staff</td>
<td>31</td>
<td></td>
</tr>
<tr>
<td>No of Volunteers</td>
<td>153</td>
<td></td>
</tr>
<tr>
<td>No of Hospitals</td>
<td>78</td>
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<table>
<thead>
<tr>
<th>Salary</th>
<th>Man</th>
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<tr>
<td>&lt;= 5000</td>
<td>-</td>
<td>-</td>
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<tr>
<td>&lt; 10000 but &gt; 5000</td>
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<td>10</td>
</tr>
<tr>
<td>&gt; 25000</td>
<td>1</td>
<td>-</td>
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# NAMES OF HOSPITALS

## AHMEDABAD:
1. Kidney Hospital - Civil Hospital
2. Red Cross Blood Bank
3. Major Thalassemia Ward - Civil Hospital
4. Polio Hospital
5. Muljibhai Patel Urological Hospital (MPUH) Nadiad
6. Kashiba Hospital Vadodara
7. Shree Sayaji General Hospital (SSG) Vadodra
8. Gujarat State Network of People Plus (GSNP+), Ahmedabad
9. Jayaben Modi Hospital Ankleswar
10. Aarti Piramal + (AP+) Vadodra
11. ART Centre - Civil Hospital

## BANGALORE:
12. Indira Gandhi Institute of Child Health
13. Sri Jayadeva Institution
15. Kidwai Memorial Institution of Oncology
16. Manipal Hospital
17. Vani Vilas Children Hospital
18. Narayana Hrudayalaya
19. Bowring and Lady Curzon Hospital
20. MS Ramaiah Hospital
21. Bangalore Baptist Hospital
22. Bangalore Institution of Oncology
23. St Johns Medical College

## COIMBATORE:
24. Government Hospital
25. G Kuppuswamy Naidu Memorial Hospital

## DELHI:
26. Rajiv Gandhi Cancer Hospital
27. Kalawati Sharan Children Hospital
28. Sir Gangaram Hospital
29. B L Kapoor Hospital
30. Guru Teg Bahadur (GTB) Hospital
31. Army R&R Hospital
32. Indraprastha Apollo Hospital
33. Fortis Escorts
34. Safdarjung Hospital
35. Indian Spinal Injuries Center
36. Action Cancer Hospital

## HYDERABAD:
37. Mehdi Nawaj Jung Cancer
38. Little Star Hospital
39. Aarohi Blood Bank
40. Thalassemia Sickle Society
41. Apollo Hospital
42. Diabetic Centre
43. Indo-American

## JAIPUR:
44. Sawai Man Singh Hospital
45. J K Lone Hospital
46. Sawai Man Singh ART Centre
47. Fortis Escorts Hospital
48. Archana Hospital

## KOLKATA:
49. Saroj Gupta Cancer Center & Research Institute
50. Netaji Subhash Chandra Bose Cancer Research Institute
51. Tata Medical Center
52. Institute Of Child Health
53. Medical College and Hospital, Kolkata
54. Rabindranath Tagore International Institute of Cardiac Sciences

## MUMBAI:
55. KEM Hospital
56. Tata Memorial Hospital
57. Nair Hospital
58. B. J. Wadia Hospital For Children
59. JJ Hospital
60. Sion Hospital
61. Hinduja Hospital
62. Anand Medical Centre
63. Neo Plus
64. S L Raheja Hospital
65. NMMC
66. Actrec
67. D.Y. Patil Hospital
68. MGM Hospital
69. GT Hospital
70. Jaslok Hospital
71. Shatabdi Hospital

## PUNE:
72. KEM Hospital
73. Ruby Hall
74. Jehangir Hospital
75. Deenanath Hospital
76. Bharathi Hosp Hospital
77. Sassoon Hospital
78. Cipla Palliative Care
NAMES OF VOLUNTEERS

AHMEDABAD:
1 Kashmeera Shah
2 Veena Mehta
3 Meeta Shah
4 Jyoti Rout
5 Aparna Dave
6 Hasmukh
7 Manish
8 Kalpana
9 Ila
10 Dipika
11 Mahendra
12 Padama

BANGALORE:
13 Shilpa Jairaj
14 Sandhya Menon
15 Bindu Sekharan
16 Savio Joseph L. Sequeira
17 Chitra

COIMBATORE:
18 Purushothaman
19 Subarina
20 Karthik

DELHI:
21 Kanupriya Sehgal
22 Shyamasree Nandan
23 Ashokamitra Das
24 Soumi Stradhar
25 Kalpana Gupta
26 Padmini
27 Dr. Jyotsnamoyee Chatterjee
28 Dr. Shyamasree Nandan
29 Onkar
30 Latha
31 S. Raghini
32 Konijeti Laxmi Rani
33 K. Sai Manoj
34 Pratima Kommineni
35 Ashwini R Bhonsle
36 Shantinath Kadam
37 Pratima Kommineni
38 Radha
39 Raja

JAIPUR:
40 Ravi Chandra
41 Bala Tripura Sundari
42 Uma
43 Uma
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152 Uma

MUMBAI:
153 Sandhya Velankar

PUNE:
154 Sandhya Velankar

PUNE:
155 Sandhya Velankar
2013 - A YEAR OF ACHIEVEMENTS

Make-A-Wish India granted 3,222 wishes in 2013 – bringing hope, strength and joy to children, families and communities across India.

Wish Growth: +32%

Make-A-Wish India was rated highly by credit rating agencies like Charities Aid Foundation, GivelIndia (iGive), Globalgiving.org and Guidestar for its demonstration of credit worthiness, transparency and accountability.

77% Back to Wishes

- Program Expenses
- Fundraising
- Management & General Expenses
ACTIVITIES OF MAKE-A-WISH ACROSS INDIA

**AHMEDABAD - GUJARAT.**
Volunteers supported by staff of Make-A-Wish India fulfilled the wishes of 356 children facing life-threatening medical conditions of Major Thalassaemia and HIV across 11 hospitals in Ahmedabad and Vadodra Division. This was made possible by the generous contribution of like-minded donors in the region. The air is always charged with excitement at wish granting sessions. Children experience a lot of happiness in having their innermost wishes fulfilled and parents were happy to see their children enjoying themselves.

**BENGALURU - KARNATAKA**
Bengaluru Division experienced some unique wishes this year among the 377 wishes granted across 12 hospitals. There were three wish children that struck a chord – an orphan child undergoing treatment for a life-threatening illness, wanted to have a Bharat Natyam dance costume which Lapp India got for her. Dressed in her costume she gave a Bharat Natyam recital on International Women’s Day for the staff of Lapp India whose heart she touched. Little Police Officer Anwar Razzak made the men in uniform cry and 8 year old Deepak stumped actor Darshan with his knowledge of films. These children not only found their happiness in their wishes but they managed to add value to people’s lives.

**COIMBATORE - TAMIL NADU**
Coimbatore Division of Make A Wish India had 33 wishes granted in this period, across 2 hospitals. Currently they have a change in their staff structure and the new Coordinator has begun setting systems in place.

**CHENNAI - TAMIL NADU**
Chennai Division of Make A Wish was inaugurated on 15th Feb ’14. Since the inauguration we have liaised with 6 Hospitals in the city, inducted 26 volunteers, granted 98 wishes. Our Trustee, Mrs. Neerja Birla very kindly consented to allow Make-A-Wish India to set up their office in the Aditya Birla Money Ltd. building in Chennai. This has been a great saving for us. Corporate tie-up with CISCO and other like-minded donors have seen wishes getting adopted and granted to the satisfaction of all concerned.

**DELHI**
Delhi Division fulfilled 360 wishes. Heartwarming was Himanshi’s yearning to connect with the world outside her sterile hospital room. The wish granted was a Yellow Nokia Lumia mobile phone. 3 year old Duha an Iraqi girl undergoing treatment at AIIMS, opened her mouth to speak only after she received her doll set.
GOA
Goa Division identified an office premises which was inaugurated on 15th February 2014. We are in the process of recruiting staff and volunteers. This year they have fulfilled 4 wishes.

HYDERABAD - ANDHRA PRADESH
Hyderabad Division granted 122 wishes across 7 hospitals with a robust team of volunteers. Some unique wishes this year were fulfilled, a quality wish among some were getting a Portfolio done, as also few celebrity wishes. We fulfilled the wish of a 5 year old girl from Zimbabwe who wanted a musical instrument to back her up while she sang. The visual and print media took a keen interest in our work and gave us ample coverage.

JAIPUR - RAJASTHAN
Jaipur Division celebrated its 8th anniversary and fulfilled 301 wishes across 6 hospitals. Princess Diya Kumari a strong supporter of the cause took keen interest to make wishes come true. Some of the wishes were to meet celebrities and visit places of worship have been granted for wish children from this division.

KOLKATTA - WEST BENGAL
Kolkata team reached out to 339 children in 5 different hospitals. Their wishes were varied. What stood out was the harmonium wish that lit up the life of visually impaired Pranoti Adak who wanted to be a singer. This wish made her think ahead and not of the life threatening illness she is battling. Subhosikta whose heart was in a delicate condition shocked the doctors treating her by recovering post receiving history books that she was passionate about.

MUMBAI - MAHARAstra
Mumbai Division granted 1444 wishes, across 17 hospitals. Our staff and 27 volunteers had some great experiences of wish granting in the year. Disney gave our wish children the royal red carpet treatment by organizing meetings with Princess Cinderella and others through the Disney Princess Academy initiative. They also have an employee engagement program whereby the employees grant a wish of a child wanting a Disney product right at their desk. Sachin Tendulkar and other Bollywood celebrities have always made themself accessible to meet the wish children.

PUNE - MAHARASHTRA
153 wishes were granted in Pune across 9 Hospitals. 9 year old boy who wanted to be driven around in style in a BMW car. Bavaria Motors indulged him to a joy ride around Pune. It was a great moment for the wish child.
ANNUAL REPORT 2013 - 14

GOVERNANCE

BOARD OF TRUSTEES

Uday Joshi - Founder of NPO ‘MAKE A WISH FOUNDATION’ OF INDIA, has served as the Managing Trustee till date. A Practicing Architect since 35 years. CMD of the Multidisciplinary Design Firm - Uday Joshi E Designs Pvt. Ltd. and The Proprietor of Architectural Firm Uday Joshi & Associates with offices in Mumbai, Hyderabad, Pune & Goa. Mr. Joshi has designed varied projects Like: Mass Housing, IT Parks, School, Stadium , Commercial & Corporate Offices, Multiplexes all over India.

Maneck Davar - Proprietor of Spenta Multimedia, India’s largest custom magazine publisher. Mr Davar has 30 years experience in print journalism and publishing having written for and worked with major Indian newspapers and magazines. Mr Davar is associated with many NGO’s and is the Chairperson of the Kala Ghoda Association which holds the Kala Ghoda Arts Festival.

Sangita Jindal - Chairperson of the JSW Foundation, spearheads activities in the areas of education, health, livelihood creation, local sports development and conservation of our art and cultural heritage. This urge to develop capabilities extends to the school for mentally challenged ‘Tamanna’ that she has started at Vijayanagar. Under her stewardship she has reached out to young girls especially with congenital defects, promoted many self defense trainings and set up a non voice BPO especially for them.

Neerja Birla - Trustee of the Aditya Birla Centre for Community Initiatives and Rural Development, Mrs. Birla leads the Idea Pratham project called “English Seekho” in rural areas. Mrs. Birla reaches out to the underprivileged sections of the community, endeavoring to make a qualitative difference to their lives. She serves on the Board of Pratham, Save the Children India, Akanksha and Muktangan.

Ritu Chhabria - Founder of Mukul Madhav Foundation which works in the areas of Healthcare, Education and Social Welfare. The Foundation helped set up Pune’s first Pediatric Intensive Care Unit in KEM Hospital. Working in and around the villages of Ratnagiri she saw a crying need for rural up-liftment which resulted in the Mukul Madhav Vidyalaya an English Medium School on the outskirts of Ratnagiri.

Meeting of Board of Trustees

In 2013 – 2014 Make A Wish Foundation of India held two Board of Trustees Meetings on 7th August 2013 and 12th November 2013. Some of the key decisions taken include:

- Approval to appoint Advisory Committee.
- Efforts to initiate and draft the scheme document to supercede the existing Trust Deed

CEO

Deepak S Bhatia - CEO for Indian operations of Make-A-Wish India. Deepak has over 25 years of working experience. He has worked in the charity sector for 11 years and prior to that in the IT industry for 14 years.
CORPORATE EVENTS AND SUPPORT

The team at Make-A-Wish India thanks all the like-minded people and well-wishers that have supported us with all possible resources to make every eligible child’s wish come true. Thank you for Sharing the POWER OF A WISH.

A special mention of support by the following, helped us enhance the wish granting experience.

**DISNEY**
Diseny products have helped bring in a high level of excitement in the lives of children who otherwise undergo the routine medical driven lifestyle. Various initiatives by Disney for product donation, encouraging employees to adopt wishes right at their desk, inviting wish kids to meet the visiting Disney Princess and support in the Mumbai Marathon with the participation of its senior leadership has strengthened the association between Disney and Make-A-Wish India.

**COX & KINGS**
Every time a wish child has a deep cherished wish to visit a dream destination - Cox and Kings has made this dream a reality. Putting together a travel package for the wish child and their family, enhances the wish of the child and helps the family relax together as they all go through the trauma of a life threatening ailment together. In addition Cox & Kings also adopts wishes every month and the senior leadership takes a special interest in our activities.

**CISCO**
Over 15 international senior leadership team members of CISCO visited their head office in Bengaluru to demonstrate and set an example of volunteerism. They engaged in a wish gift wrapping activity in which they wrapped over 300 wish gifts with utmost care and enthusiasm. These gifts were then sent across the offices of Make-A-Wish India which was then routed through the volunteers to reach the wish children in the hospitals across India.

**BOEHRINGER**
A wish tree at the Boehringer office occupies a place of pride and all employees tag their wish adoption on the tree indicating their support for the cause of Make A Wish Foundation. Senior leadership donated their cherished gifts, the most prominent being a guitar which helped grant the wish of a child.

**KOTAK MAHINDRA BANK**
Implementing a monthly payroll giving program has helped Make-A-Wish develop a sustainable wish granting model with support of Kotak Group of companies.

**MILLWARD BROWN**
Millward Brown adopted 43 wishes in Mumbai as part of their CSR initiative. They organized a wish granting event at their office in which their staff attended in full strength and made sure a memorable experience was created for the wish children.

**NCR**
NCR office in Mumbai supported us as part of their CSR activities. In this initiative employees as well as the organization pooled in funds to adopt and grant 42 wishes. The company arranged for transportation and the employees put together an interactive entertainment program for wish children and granted the wishes with fun, food, love and care.

**LEELA HOTEL, MUMBAI**
The Leela Hotel hosted a December Birthday party for all wish children celebrating their birthdays in the month of December. All the birthday boys and girls cut a cake and since it was also Christmas Season the children had Santa give them their wish gifts. They converted their Christmas Tree into a “Wish Tree” and invited their guests and staff to donate generously and support the cause of Make-A-Wish to adopt a wish in the festive season.
DELOITTE IMPACT DAY
Deloitte celebrates Impact day on 29th November as a day committed for a social cause. The employees took the initiative to visit hospitals with our staff and senior volunteers to understand the volunteering process. This initiative helped them to identify 76 wishes. Through word of mouth the Deloitte staffers were able to put together their resources and support 88 wishes at a special event organized at the Sion Hospital Auditorium. The children and their caregivers enjoyed the refreshments, fun and games and left the venue with much appreciation and happiness. Even the Dean of Sion hospital and the medical staff were happy to see the children and caregivers take in this relaxed fun experience.

MATTEL
Mattel celebrated Barbie’s Birthday with 15 girls in Mumbai on 7th March 2014. These little girls had wished for a Barbie doll and this was an ideal opportunity to grant them their wish. The wish children celebrated Barbie birthday and were fascinated by the Barbie doll house, kitchen set and gifts that they received as part of their wish gift.

WORLD WISH DAY - 29TH APRIL 2013
World Wish Day is celebrated on 29th April globally across the 49 countries where Make-A-Wish has its operations. The day commemorates the first wish granted of a child in 1980. Make-A-Wish Foundation® of India had organized week long celebrations across it’s 11 divisions. In Mumbai, it was an honor to host Mr. Jon Stettner President and CEO of Make-A-Wish International and Celebrity Guest, Film Actor John Abraham who lovingly granted wishes of children. Celebrity Fashion Designer Manish Malhotra designed an elegant gown for wish child Sulagna who wanted to look like a princess and was personally present to make her feel special. Apart from wish granting, all divisions had different activities for creating awareness of the Foundation’s work, raising funds and arranging charity events for children. The organization granted about 100 wishes in India to mark the celebration of the WORLD WISH DAY.

MUMBAI MARATHON 2014
Corporates like Disney, Regus, Jindal Steel, Cox & Kings and like-minded individuals supported the cause of Make-A-Wish India by participating in the various categories of the Marathon.

LARSEN AND TOUBRO INFOTECH LTD.
Larsen and Toubro Infotech Ltd. adopted Make-A-Wish Foundation of India as a charity through it’s CSR initiative and developed our website. It has further extended its support to design a social media strategy and develop a platform to make Wish Adoption program online by linking it to the payment gateway on the website.
AUDITORS REPORT

KHIRE KHÀNDEKÀR & KIRLOSKÀR
CHARTERED ACCOUNTANTS

FORM NO.10B
(See rule 17 B)

Audit report under section 12A (b) of the Income-tax Act, 1961 in the case of charitable or religious trusts or institutions

We have examined the balance sheet of Make-A-Wish Foundation on India, Mumbai, as at 31st March, 2014 and the Income and Expenditure account for the year ended on that date which are in agreement with the books of account maintained by the said trust. These financial statements are the responsibility of the trust. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the trust as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to explanation given to us and subject to Note No. 5 regarding ‘Outstanding Charity Commissioner Fees’, the said accounts give a true and fair view;

i) in the case of the balance sheet, of the state of the affairs of the above named trust as at 31st March, 2014 and


The prescribed particulars are annexed hereto.

For KHIRE KHÀNDEKÀR AND KIRLOSKÀR
CHARTERED ACCOUNTANTS

(M. S. KHIRE)
Partner

Place : Sangli,
Date : 01/09/2014

A-3, Lara Residency, Mayur Colony, Kothrud Pune - 411 029
E-mail : mandarkhire@gmail.com Cell : 9423571912
REPORT OF AN AUDITOR RELATING TO ACCOUNTS
AUDITED UNDER SUB-SECTION 33 & 34 AND RULE
19 OF THE BOMBAY PUBLIC TRUST ACT.

Registration No. : E-15573 MUMBAI
Name of the Club : MAKE-A-WISH FOUNDATION OF INDIA
For the year ending : 31st March, 2014

(a) Whether accounts are maintained regularly and in accordance with the provision of the act and rules ;
(b) Whether receipts and disbursements are properly and correctly shown in the accounts ;
(c) Whether the cash balance and vouchers in the custody of the manager or trustee on the date of audit were in agreement with the accounts ;
(d) Whether all books, deeds, accounts, vouchers or other documents or records required by the auditor were produced before him ;
(e) Whether a register of moveable and immovable properties is properly maintained, the changes therein are communicated from time to time with the regional office, and the defects and inaccuracies mentioned in the previous audit report have been duly compiled with ;
(f) Whether the manager or trustee or any other person required by the auditor to appear before him did so and furnished the necessary information required by him ;
(g) Whether any property or funds of the trust were applied for any object or any purpose other than object or purpose of the trust ;
(h) The amounts of outstanding for more than one year and the amounts written off, if any ;
(i) Whether tenders were invited for repairs of construction involving expenditure exceeding Rs. 5000/- ;
(j) Whether any money of the public trust has been invested contrary to the provisions of Section 35 ;
(k) Alienations, if any, of the immovable property contrary to the provisions of Section 38 which have come to the notice of the auditor ;
(l) All cases of irregular, illegal or improper expenditure, of failure or omission to recover money or other property belonging to the public to the public trust or of loss or waste of money or other property thereof, and whether such expenditure, failure or omission, loss or waste was caused in consequence of breach of trust, misapplication or any other misconduct on the part of the trustees or any other person white in the management of the trust ;
(m) Whether the budget has been filed in the form provided by rule 16A ;
(n) Whether the maximum & minimum number of the trustees is maintained ;
(o) Whether the meetings are held regularly as provided in such instrument ;
(p) Whether the minute books of the proceedings of meeting is maintained ;
(q) Whether any of the trustees has any interest in the investment of the trust ;
(r) Whether any of the trustee is a debtor or creditor of the trust ;
(s) Whether the irregularities pointed out by the auditor in the accounts of the previous year have been duly compiled with by the trustees during the period of audit ;
(t) Any special matter which the auditor may think fit or necessary to bring to the notice of the Deputy or Assistant Charity Commissioner ;

For KHI RE KHAN DEKAR AND KIR LOSKAR
CHARTERED ACCOUNTANTS

Place : Sangli
Date : 01/09/2014
## FUNDs & LIABILITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Year Rs.</th>
<th>Previous Year Rs.</th>
<th>Properties &amp; Assets</th>
<th>Current Year Rs.</th>
<th>Previous Year Rs.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Trust Fund or Corpus:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Balance as per last Balance Sheet</td>
<td>2680768</td>
<td>2680768</td>
<td></td>
<td>2680768</td>
<td>2680768</td>
</tr>
<tr>
<td>Adjusted during the year</td>
<td>0</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>(Donations to corpus)</td>
<td>2680768</td>
<td>2680768</td>
<td></td>
<td>2680768</td>
<td>2680768</td>
</tr>
<tr>
<td><strong>Other Earmarked Funds:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Grosis under the provision of the trust deed or scheme or out of the income)</td>
<td>0</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Depreciation Fund</td>
<td>0</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Sinking Fund</td>
<td>0</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Reserve Fund</td>
<td>0</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Any other Fund</td>
<td>0</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Loans (Secured or Unsecured):</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>From trustees</td>
<td>0</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>From others</td>
<td>7822</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
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</table>

## Liabilities:

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Year Rs.</th>
<th>Previous Year Rs.</th>
<th>Properties &amp; Assets</th>
<th>Current Year Rs.</th>
<th>Previous Year Rs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>TDS Payable</td>
<td>204742</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Other expenses</td>
<td>440400</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>O/o Charity Commissioner Fees</td>
<td>559783</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Electricity Expenses Payable</td>
<td>10310</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Office expenses Payable</td>
<td>12353</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Professsion Tax Payable</td>
<td>6425</td>
<td></td>
<td></td>
<td>6425</td>
<td></td>
</tr>
<tr>
<td>Rent payable</td>
<td>112300</td>
<td></td>
<td></td>
<td>112300</td>
<td></td>
</tr>
<tr>
<td><strong>Income and Expenditure Account:</strong>*</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Balance as per last Balance Sheet</td>
<td>3597213</td>
<td>5912179</td>
<td></td>
<td>3597213</td>
<td>5912179</td>
</tr>
<tr>
<td>Less: Appropriation, If any</td>
<td>0</td>
<td>0</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Add: Surplus</td>
<td>4362488</td>
<td></td>
<td></td>
<td>4362488</td>
<td></td>
</tr>
<tr>
<td><strong>Income Outstanding</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest</td>
<td>178487</td>
<td></td>
<td>344852</td>
<td>178487</td>
<td>344852</td>
</tr>
<tr>
<td><strong>Cash and Bank Balances:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a) Axis Bank</td>
<td>104437</td>
<td></td>
<td></td>
<td>104437</td>
<td></td>
</tr>
<tr>
<td>b) HDFC Bank</td>
<td>4123433</td>
<td></td>
<td></td>
<td>4123433</td>
<td></td>
</tr>
<tr>
<td>c) Standard Chartered Bank</td>
<td>1360537</td>
<td></td>
<td></td>
<td>1360537</td>
<td></td>
</tr>
<tr>
<td>d) Cash in hand</td>
<td>24109</td>
<td></td>
<td>4150349</td>
<td>24109</td>
<td>4150349</td>
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<td><strong>Total</strong></td>
<td>1241384</td>
<td>790204</td>
<td>1241384</td>
<td>790204</td>
<td>1241384</td>
</tr>
</tbody>
</table>

As per our report of even date.

For KHIRE KHANDEKAR AND KIRLOSKAR
CHARTERED ACCOUNTANTS
(M.S.Khire)
Partner

Place: Sangli
Date: 01/09/2014

The above Balance Sheet to the best of my belief contains a true
accounts of the Funds & Liabilities & of the Property & Assets of the
Trust.

For MAKE-A-WISH FOUNDATION OF INDIA

Trustee

16
### EXPENDITURE

<table>
<thead>
<tr>
<th>Description</th>
<th>Current Year Rs.</th>
<th>Previous Year Rs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rates, Taxes, Cesses</td>
<td>0</td>
<td>By Rent</td>
</tr>
<tr>
<td>Repairs and Maintenance</td>
<td>0</td>
<td>(accrued)</td>
</tr>
<tr>
<td>Salaries</td>
<td>0</td>
<td>(realised)</td>
</tr>
<tr>
<td>Insurance</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Depreciation (by way of provisions of adjustments)</td>
<td>0</td>
<td>By Interest</td>
</tr>
<tr>
<td></td>
<td>(accrued)</td>
<td>(realised)</td>
</tr>
<tr>
<td>To Other Expenses</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>To Establishment Expenses (Annex-A)</td>
<td>7167018</td>
<td>5287096</td>
</tr>
<tr>
<td>To Remuneration Expenses</td>
<td>0</td>
<td>By Donations in Cash or Kind</td>
</tr>
<tr>
<td></td>
<td>(Annex-C)</td>
<td>29339447</td>
</tr>
<tr>
<td>To Remuneration (in the case of a math) to the head of the math including his household expenditure, if any</td>
<td>0</td>
<td>13815331</td>
</tr>
<tr>
<td>To Legal Fees</td>
<td>0</td>
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<tr>
<td>To Audit Fees</td>
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<td></td>
</tr>
<tr>
<td>To Contribution &amp; Fees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>To Amount Written Off</td>
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<td>By Grants</td>
</tr>
<tr>
<td>(a) Bad Debts</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>(b) Loan Scholarship</td>
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<td></td>
</tr>
<tr>
<td>(c) Irrecoverable Rents</td>
<td>0</td>
<td>By Income from other sources</td>
</tr>
<tr>
<td>(d) Other items</td>
<td>0</td>
<td>Membership Fees</td>
</tr>
<tr>
<td>To Miscellaneous Expenses</td>
<td>90500</td>
<td>94020</td>
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<tr>
<td>To Depreciation</td>
<td>0</td>
<td>Entrance Fees</td>
</tr>
<tr>
<td>To Amounts Transferred to Reserve or Specific Funds</td>
<td>1000000</td>
<td>Sundry Debit /credit Balances W/ back</td>
</tr>
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<td>To Expenditure on objects of the trust</td>
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<td>Other Receipts</td>
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<tr>
<td>(a) Religious</td>
<td></td>
<td>1850</td>
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<tr>
<td>(b) Educational</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(c) Medical Relief</td>
<td></td>
<td>By Income from Charity Show</td>
</tr>
<tr>
<td>(d) Relief of Poverty</td>
<td></td>
<td>0</td>
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<tr>
<td>(e) Other Charitable Objects (Society Welfare/Donations to other Charitable inst. (Annex-B)</td>
<td>17410566</td>
<td>11216216</td>
</tr>
<tr>
<td>To Surplus/(deficit) carried over to Balance Sheet</td>
<td>4382483</td>
<td>(244466)</td>
</tr>
</tbody>
</table>

| Total Rs.                                                                  | 3030732          | 14152372         |
| Total Rs.                                                                  |                  |                  |

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For KHIRE KHANDEKAR AND KIRLOSKAR
CHARTERED ACCOUNTANTS

(M.S.KHIRE)
Partner

Place: Sangli
Date: 01/01/2014

For MAKE A WISH FOUNDATION OF INDIA

Trustee
## Furniture Fixtures and other fixed assets

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Opening W.D. V.</th>
<th>Addition</th>
<th>Deletion</th>
<th>Total</th>
<th>Depreciation</th>
<th>Closing W. D. V.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cell phones</td>
<td>3,757</td>
<td>-</td>
<td>-</td>
<td>3,757</td>
<td>564</td>
<td>3,193</td>
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<td>Computers</td>
<td>15,700</td>
<td>62,440</td>
<td>-</td>
<td>78,140</td>
<td>46,884</td>
<td>31,256</td>
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<td></td>
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<td></td>
<td>10/06/2013</td>
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<tr>
<td>Furniture and Fixtures</td>
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<td>-</td>
<td>-</td>
<td>112,548</td>
<td>11,255</td>
<td>101,293</td>
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<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td>10/06/2013</td>
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<tr>
<td>Office equipment</td>
<td>19,586</td>
<td>-</td>
<td>-</td>
<td>19,586</td>
<td>2,938</td>
<td>16,648</td>
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<td></td>
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<td></td>
<td></td>
<td>10/186</td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
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<td></td>
<td>10/03/2014</td>
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<tr>
<td>Printer and scanner</td>
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<td>3,850</td>
<td>-</td>
<td>17,279</td>
<td>7,312</td>
<td>9,967</td>
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<td></td>
<td></td>
<td>27/06/2013</td>
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<td>10/186</td>
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<tr>
<td>Camera</td>
<td>32,805</td>
<td>-</td>
<td>-</td>
<td>32,805</td>
<td>4,921</td>
<td>27,884</td>
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<td>Air conditioners</td>
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<td>77,144</td>
<td>11,572</td>
<td>65,572</td>
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<td>Donation Boxes</td>
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<td>1,463</td>
<td>8,291</td>
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<td>Fax machine</td>
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<td>-</td>
<td>-</td>
<td>533</td>
<td>80</td>
<td>453</td>
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<td>Water dispenser</td>
<td>1,874</td>
<td>5,985</td>
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<td>7,859</td>
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<td>10/03/2014</td>
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<td>Auto Water Pump</td>
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<td>-</td>
<td>5,724</td>
<td>859</td>
<td>4,865</td>
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<td>Coffee Machine</td>
<td>10,901</td>
<td>-</td>
<td>-</td>
<td>10,901</td>
<td>1,635</td>
<td>9,266</td>
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<tr>
<td>Total</td>
<td>263,571</td>
<td>82,460</td>
<td>-</td>
<td>376,031</td>
<td>90,660</td>
<td>285,371</td>
</tr>
</tbody>
</table>
WAY FORWARD

2014-2016:
LOOKING TO THE FUTURE

Make-A-Wish India aspires to grant its 40,000th wish on its 20th anniversary celebrations in September 2016.

In order to achieve this goal, Make-A-Wish India needs to enhance its capacities in the following three areas.

Operations
Increase volunteer base and identify key areas to set up offices & support for improved access to eligible children

Fundraising & Marketing
Strengthen fundraising initiatives and brand awareness with corporates, individuals and funding agencies through enhanced communication using effective IT Solutions and Online activities

Leadership
Set up an Advisory Council & Increase Board Membership from 5 to 11 members

Join us and Share the Power of a Wish®
Make-A-Wish Foundation® of India
AHMEDABAD DIVISION,
216, Anhil Complex, Behind City Centre,
Near Swastik Char Rasta,
Navrangpura, Ahmedabad – 380 009
Tel : 079-26567161
Email Id: ahmedabad.div@makeawishindia.org

Make-A-Wish Foundation® of India
BANGALORE DIVISION
144-145, Raheja Arcade, Koramangala,
Bangalore – 560095.
Tel : 080 - 22734496
Email Id: bangalore.div@makeawishindia.org

Make-A-Wish Foundation® of India
COIMBATORE DIVISION,
174/96A Bharati Colony,Main Road,
Peelamedu,Coimbatore – 641004.
Tel : 0422 - 4597224
Email Id: coimbatore.div@makeawishindia.org

Make-A-Wish Foundation® of India
CHENNAI DIVISION
C/o Aditya Birla Money Ltd.,No.53,
Ali Centre, Ground Floor, Greama Road,
Thousand Lights, Chennai - 600 006
Tel : 044 - 30890184/ 85
Email Id : chennai.div@makeawishindia.org

Make-A-Wish Foundation® of India
DELIHI DIVISION
Tel. No. 011 – 26686831
Email Id: delhi.div@makeawishindia.org

Make-A-Wish Foundation® of India
GOA DIVISION,
Alfran Plaza, Block C, T-20,
Opp. Don Bosco School, Panaji, Goa.
Tel : 0832-2423730
Email Id: goa.div@makeawishindia.org

Make-A-Wish Foundation® of India
HYDERABAD DIVISION,
3-6-151/153, 204, 2nd floor, G. S Towers ,
Opposite Maruti Suzuki Showroom,
Himayathnagar, Hyderabad - 500029.
Tel : 040-66633868
Email Id: hyderabad.div@makeawishindia.org

Make-A-Wish Foundation® of India
JAIPUR DIVISION
26/A, Chetak marg, Near J. K. Lon Hospital,
Jaipur – 302 004.
Tel : 0141 – 2600107
Email Id: jaipur.div@makeawishindia.org

Make-A-Wish Foundation® of India
KOLKATA DIVISION
GE -129, Rajdanga East P.O. E.K.T.P.,
Kolkata – 700 107.
Behind Gateway Hotel.
Tel : 033 - 2441 3365
Email Id: kolkatadivision@makeawishindia.org

Make-A-Wish Foundation® of India
MUMBAI DIVISION
7/10 Botawala Building,Room No.1, 1st Floor,
Horniman Circle,Mumbai – 400 023.
Opposite Asiatic Library, Next to State Bank of India.
Tel : (+9122) 22617412/3
Email Id: mumbai.div@makeawishindia.org

Make-A-Wish Foundation® of India,
PUNE DIVISION
C/o. City Pride, Survey No 20/1,2,
Near Tara Residency,
Kothrud, Pune - 411 038.
Tel : 020-66833436
Email Id: pune.div@makeawishindia.org

Make-A-Wish Foundation® of India
UDHYAN DIVISION
151/2, Opposite St. Thomas Church,
Plot no. 138, Pratapnagar,
Ahmedabad – 380 009.
Tel : 079-26567161
Email Id: udhyan.div@makeawishindia.org

Make-A-Wish Foundation® of India
VADODARA DIVISION
Jai Mandir, Ring Road, Vadodara – 390001.
Tel : 91-265861668
Email Id: vadodara.div@makeawishindia.org

Make-A-Wish Foundation® of India
VARANASI DIVISION
302, Vridhachal Park,
Varanasi – 221 001.
Tel : 0542-2640455
Email Id: varanasi.div@makeawishindia.org

Make-A-Wish Foundation® of India
VISAKHAPATNAM DIVISION
C/o. City Pride, Survey No 20/1,2,
Near Tara Residency,
Kothrud, Pune - 411 038.
Tel : 020-66833436
Email Id: visakhapatnam.div@makeawishindia.org

Make-A-Wish Foundation® of India
WARANGAL DIVISION
30-406, S.S. Building,
Warangal – 506001.
Tel : 0462-2470822
Email Id: warangal.div@makeawishindia.org

Make-A-Wish Foundation® of India
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ADDRESS OF ALL DIVISIONS
Vrushti’s Mother speaks....

Vrushti, despite her resilience broke down at the thought of not being able to enjoy normal things that student do on vacations post the big Board exams. Then came her dream meeting with actor Ranbir Kapoor which transformed her overnight and she was back to being bubbly and cheerful child we always knew. Even her WBC count reached a 4200 level, as she could now look beyond the life threatening ailment that she was battling. Thank You Make-A-Wish for fulfilling the dreams of so many children and giving us back a happy Vrushti.